



981 Services are a commercial and contract cleaning services business with clients across London some of whom include McDonalds, the US Embassy and a number of office workspaces. Since working with Sakura, Andrei has consistently grown the business year on year and now has a highly qualified and motivated team delivering successfully to a variety of small clients and increasingly larger and high profile businesses.

#### KEY OUTCOMES:

1. Successful Migration of the business onto the Quickbooks accountancy software and the integration of with GOCardless app, enabling customers to make immediate payment of invoices and reducing credit control issues.
2. Resolving issues around recovery of £4,000 of historical CIS deductions from HMRC and implementation of gross status to eliminate future CIS deductions.
3. Supported Andrei with driving business turnover from £140,000 in 2017 to circa £400,000 in 2020.

#### WHAT OUR CLIENT SAID

My company have been using Sakura for over five years and I can't stress how impressed I've been with the quality and speed of their work. Whether they've been preparing my company accounts, running the payroll or answering any general queries, they've been top class.

The team there are informed, reliable and accessible on a day-to-day basis. I regularly receive updates and reminders and at all times any query I have raised has been answered really efficiently – their response time amazes me.

Also, the quarterly one-to-one executive meeting where we work on the budget, sales strategy and long-term goals etc. have made a huge impact on the business, and keep me on track so at any time I know where I am in terms of turnover/profit (and where I have to be by the next quarter).